

Consulting and System Integrator Partner Program

A program designed to allow you to effectively compete and win against Native Tool based offerings with the benefit of access to enterprise class solution. Differentiate your migration offerings while protecting your margins and provide more consistent project delivery.



Faster Starts, Faster Exits

- Quicker setup than Microsoft or other 3rd party tools
- Initiate project start in days rather than weeks for engagements of all sizes



More Consistent Delivery

- Execution and outcomes are predictable with all resources utilizing the same solution for all migration projects
- No need to change approach based on organization



Customer Satisfaction

- Create a better overall end-user experience
- Deliver a well executed migration that will build trust with your customer



Affordability

- Access to enterprise quality solutions but not the enterprise cost
- Compete successfully against others using "free" tools; maintains a clear advantage

- Supports Microsoft Exchange 5.5, 2000, 2003, 2007, 2010, 2013, 2016 and Office 365
- No certification requirements creates better accessibility, cost savings and faster time to market

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Microsoft has "free" tools Priasoft has profit protection tools

Customers that are looking to migrate to Exchange 2013, 2016 or Office 365, want it done quickly and with as little interruption as possible. This and it must be affordable. Until now, consulting and service organizations were faced with either using Microsoft's "free" tools or inflating the costs of the project to cover superior 3rd party tools. In most small businesses, costs drive features leaving no room for traditional costs of tools. In order to stay competitive or just win the business, the use of "free" tools has become common place.

Breaking the Barrier of Access

Our new program provides partners with easy and affordable access to Priasoft's tools for engagements that fall under a prescribed size. The program defines a simple percentage of the billed project costs to be used for licensing plus an annual maintenance fee. All engagements that are under the program's size can be easily calculated, without interaction with the Priasoft Licensing Team.

Any engagement that is greater than the program size will use a per-mailbox license costs (as typical in the industry) but at a discount. A partner can also move up to another program tier once per year as the business grows. Our goal is to provide great tools to our partners with accessibility across all spectrum of engagement size, from very small all the way to large enterprise.

How it Works and Program Pricing

Bronze

- \$1500 program fee, paid once per year
- 10% of billed project costs (software license)
- Customer engagements up to 150 mailboxes

Silver

- \$2500 program fee, paid once per year
- 8% of billed project costs (software license)
- Customer engagements up to 250 mailboxes

Gold

- \$5000 program fee, paid once per year
- 6% of billed project cost (software license)
- Customer engagements up to 500 mailboxes